



**“Ransomware activity has been zero since the migration to CensorNet. With our prior solution, we were being hit every month, this caused major file corruption and related issues, and IT often had to spend days restoring files and resolving problems.”**

**Christopher Szal** Senior Engineer at Welch's Foods

### Welch's increases productivity and saves money with CensorNet

Welch's Foods has been producing grape juice products for 150 years and is a very well-known and respected brand in the food and beverage industry. The company has over 1000 employees worldwide, and that number grows to over 3000 during harvest season. It is of utmost importance to the company's daily efficacy that the technology solutions they deploy run smoothly and seamlessly, a feat now finally accomplished with the implementation of CensorNet's Email Security Solution.

### Background and challenges

Welch's Foods was founded in 1869 by Dr. Thomas Bramwell Welch. The company is now owned by the National Grape Cooperative, a co-op of 1054 family farmers across North America. Welch's creates its own products and sells juices to other licensed companies that package products under the Welch's name and guidelines.

With over 1000 employees worldwide, plus another 2000 during harvest seasons, it is extremely important for daily operations that employees can access their emails securely and seamlessly, but this was not always an easy task for Welch's IT department.

### Why CensorNet

Welch's used to have another email security solution, but according to Christopher Szal, Senior Engineer at Welch's, the effectiveness of that solution had decreased over a short period of time and could not be resolved even with support from the vendor's customer service.



#### Customer

Welch's Foods



#### Industry

Food & Beverage



#### Challenge

Providing employees with an effective and seamless security solution that saves IT money and hassle.



#### Solution

CensorNet EMS (Email Security)



At the end, he was very frustrated that the solution did not even meet basic functionality, costing IT days to resolve malware issues and restoring files. He then learned about CensorNet through one of his trusted technology partners and decided to migrate to CensorNet's cloud-based Email Security solution immediately. The entire migration to CensorNet took barely two hours, and he was pleased with how smooth the transition was from start to finish.

### The benefits with CensorNet

Christopher asserts that ransomware activity has been zero since the implementation of CensorNet. He is happy about saving 20% in cost and finds that the email filtering and security configurations are far more capable and customizable than their previous solution. He has also had a great experience working with the CensorNet team and has deployed the solution company-wide.

### Feedback and results

Christopher is relieved to save money with the much more advanced CensorNet solution, which has multi-layer spam scans, far more powerful anti-virus engines, and a superior filtering system that is more customizable for their needs.

The company is also better equipped to protect their users' personal information as well as meet the specific privacy laws in the state of Massachusetts. User experience has been excellent. In fact, the employees have barely noticed a change. Emails are now being properly encrypted, and the Welch's engineers can focus their energy on more important tasks.

**“CensorNet’s engineers have been very helpful and knowledgeable. They even assisted us with creating custom content filtering that allows us to protect our users’ personal information and comply with our state’s privacy laws.”**

**Christopher Szal** Senior Engineer at Welch's Foods

#### CensorNet Ltd.

Network House, Suite 6.01  
Basing View, Basingstoke  
RG21 4HG, UK  
Phone: +44 (0) 845 230 9590  
Email: sales@censornet.com

#### CensorNet A/S

Park Allé 350 D  
2605 Brøndby, DK  
Phone: +45 70 22 55 33  
Email: sales@censornet.com

#### CensorNet Inc.

11801 Domain Blvd, 3rd Floor  
Austin TX 78758, USA  
Phone: +1 888 440 8456  
Email: sales@censornet.com

